

Capability Statement

Trusted regional facility operations partner. Commercial floor care, janitorial programs, and multi-location facility support. KY · WV · OH primary operating corridor; IN available by regional call-up. Owner-operated with regional deployment capability since 2019.

COMPANY PROFILE

LEGAL ENTITY Auspice Enterprises LLC

D/B/A AUS Environmental Services

OWNER / PRESIDENT Andrew Scott

FOUNDED 2019

OPERATING BASE Greenup County, KY

COVERAGE WV · KY · OH · IN

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INSURANCE Fully insured — certificates available on request

ACCREDITATION BBB Accredited Business, A+ Rating

CORE CAPABILITIES — SERVICES & DELIVERY

SERVICE CATEGORY	DESCRIPTION	DELIVERY AREA
Commercial Janitorial	Recurring programs for retail, financial, and commercial facilities. Daily, nightly, and weekly cadences.	WV · KY · OH · IN
VCT Floor Care	Strip, wax, scrub & recoat, and high-speed burnishing for high-traffic commercial floors.	WV · KY · OH
LVT Floor Maintenance	Luxury vinyl tile scrub, burnish, and protective coating programs for modern commercial flooring systems.	WV · KY · OH
Auto-Scrubbing Programs	Large-format floor care using commercial autoscrubbers for big-box retail and warehouse environments.	WV · KY · OH
Data Center & Mission-Critical	Raised-floor, white-space, gray-space, and support-space cleaning. Post-construction final clean on GC schedule.	KY · WV · OH
Banking Facility Janitorial	All-branch programs for regional financial institutions. Consistent standards, owner-led oversight. Active multi-year contract record.	WV · KY
Retail Facility Support	Overnight floor and janitorial programs for multi-location retail chains. Consistent standards at every store.	WV · KY · OH
Disinfection & Deep Cleaning	Commercial disinfection, deep sanitization, and high-touch surface decontamination programs.	WV · KY · OH
Post-Construction Cleanup	Final clean and floor preparation for new builds, store resets, tenant buildouts, and renovation completions.	WV · KY · OH
Window Cleaning	Interior and exterior commercial window cleaning. Delivered across multi-location retail programs.	WV · KY · OH
Facility Supply Programs	Commercial cleaning supply procurement and delivery for clients under active service contract.	All coverage areas

OPERATIONAL CAPACITY

3,500+ Service visits completed since 2019	176 Commercial locations serviced	91 Cities covered	71 Max single-window deployment	52 Recurring accounts	4 Active coverage states
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AUS organizes locations by geography with drive-time built into scheduling — 71 locations across three states in under three weeks. Operational record drawn from completed work orders and issued invoices since 2019; \$600K+ documented invoiced operational volume, cumulative. Procurement documentation available on request.

PAST PERFORMANCE & PROGRAM HISTORY

PROGRAM	SCOPE & OUTCOME	STATUS
Multi-State Retail Rollout Discount retail chain · KY, OH, WV	71+ store locations. Full floor care and detail clean. Grouped crew deployment across three states simultaneously. Completed within contracted three-week window.	Completed 2022
Regional Banking Facilities Financial institution · KY, WV	Full-branch janitorial coverage across all branch locations. Consistent delivery without service gaps.	Active 5+ years
National Retail Floor Program Pharmacy retail · KY, WV, OH	50+ weekly service visits. Recurring VCT floor care across a multi-state network. Inspection-ready standards maintained throughout.	Completed
Retail Chain Expansion Sporting goods & general retail	Full facility programs including floor care, janitorial, window cleaning, and high dusting across KY, WV, and OH locations.	Completed

DIFFERENTIATORS

DIFFERENTIATOR	DETAIL
Owner-operated delivery	The person who quotes the work is on site. No account-manager layer between a facility lead and a decision.
Inside the corridor	Headquartered in Greenup County, KY. Regional competitors service this market as an outlying territory; AUS services it as home.
Documented, not asserted	Every figure above reconciles to completed work orders and issued invoices, not estimates.
Multi-state mobilization	Demonstrated capacity to staff up across three states on a fixed deadline without standards degrading between locations.
Secured-facility discipline	Continuous badged, background-checked recurring access on financial facilities since 2019.

CONTACT

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